

# Mitchell G. Limbert

[mitch.limbert@gmail.com](mailto:mitch.limbert@gmail.com)

(330) 941-9192

---

## PROFESSIONAL SUMMARY:

A leader with a proven track record and outsized results within the energy industry. I am a fiercely competitive business professional with 13+ years of experience, delivering business results both Onshore and Offshore. I lead strongly in Project Management, Negotiations, Leasing, Asset Trades, Due Diligence, Ownership, and Title. My Strengths include leading with results-focused precision and a disciplined approach to solving business challenges, with influence, motivation, trust, inclusion, empathy, and team collaboration. I navigate ambiguity effectively, including prioritization and management of multiple competing business priorities, in order to deliver key initiatives, particularly in a fast-changing environment.

- Cross-functional Leadership
- Stakeholder Alignment
- Agile Approach
- Deliver Value
- Mitigate Risks
- Strategic Decision Making

---

## PROFESSIONAL EXPERIENCE:

### **Chevron North America Exploration and Production Company**

**August 2010 – Present**

- **Onshore Commercial Land Negotiator/Project Manager, Bakersfield, California**
- **January 2021 – Present**
  - Responsible for all land management duties of surface and subsurface operations in the Kern River field required for asset development and portfolio development.
  - Served as the project manager and lead negotiator for a Kings County purchase and sale agreement transaction divesting assets from the portfolio.
  - Served as the lead negotiator amending a vital Kern River water delivery agreement.
- **Offshore Commercial Land Negotiator/Project Manager, Covington, Louisiana**
- **June 2019 – December 2020**
  - Responsible for all land management duties of 3 deep water offshore platforms, associated major capital projects, and multiple outer continental shelf platforms, required for asset development and portfolio development.
  - Served as the project manager and lead negotiator for a production handling agreement tieback transaction adding \$27MM oil price insensitive NPV to the portfolio.
  - Negotiated a secondment agreement adding a Chevron employee to a joint partner's platform to influence operations, process, and decision making.
- **Onshore Commercial Land Negotiator/Project Manager, Moon Township, Pennsylvania**
- **February 2015 – June 2019**
  - Responsible for land management duties of surface and subsurface operations in West Virginia and Pennsylvania areas required for asset development and portfolio development.
  - Served as the project manager and lead negotiator for 2 major acreage trade transactions in West Virginia delivering 80+ wells across multiple drilling units to the portfolio.
  - Managed the due diligence for a major acreage trade transaction reviewing certified title opinions and leases, curing title, issuing defects, and settling disputes.
  - Managed 4 drilling unit projects in Pennsylvania and West Virginia delivering multiple batches to the factory development hopper, enabling 45+ wells, while meeting a major business unit KPI.
  - Oversaw a cross functional overriding royalty litigation project reviewing and approving ~\$300,000 of funds.
  - Improved acquisition workflow by drafting and implementing a comprehensive due diligence checklist process improvement project.
  - Mentored new hires and many summer interns.

- **Commercial Land Negotiator/Title Analyst, Moon Township, Pennsylvania**
- **September 2011 – February 2015**
  - Responsible for researching courthouse and land records, overseeing land due diligence for acquisitions and divestitures, and performing title curative to clear title for dynamic rig schedules.
  - Organized the title orders for the entire business unit, optimizing the schedule with title vendors.
  - Managed a joint venture due diligence project adding core acreage to the portfolio by reviewing certified title opinions and leases, curing title, issuing defects, settling disputes, and communicating the progress to key stakeholders weekly.
  - Reviewed title and performed title curative clearing title in Pennsylvania for 50+ drilling units in the portfolio.
  - Organized the business unit land symposium as a co-chair, educating 80+ land personnel.
- **Division Order Analyst, Moon Township, Pennsylvania**
- **August 2010 – August 2011**
  - Accurately provided analytical and business support associated with creating and maintaining ownership, divisions of interest and obligations on producing properties.
  - Researched and calculated royalty divisions of interests to ensure proper payments.
  - Drafted and sent division order letters informing royalty owners.
  - Communicated with suppliers, partners, and other outside customers to solve problems related to the payment process.

**EQT Production Company**  
**October 2008 – August 2010**

- **Lease Analyst/Land Analyst, Pittsburgh, Pennsylvania**
  - Accurately provided analytical and business support associated with maintaining ownership, divisions of interest and obligations on producing properties.
  - Researched and calculated royalty divisions of interests to ensure proper payments.
  - Monitored various contractual payment obligations.
  - Prepared and maintained various acreage and payment reports.

---

**EDUCATION:**

**University of Dayton School of Law, Dayton, Ohio**  
***Juris Doctor***

**The Youngstown State University, Youngstown, Ohio**  
***Bachelor of Science in Business Administration with a Major in Accounting***